

# **PASSRON INTRODUCTION – VINMAR.**

August 2025

A B O U T U S

# PASSRON

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Passron International - FZCO, founded by Mr. Mohammed Sani Dangote, is a leading international trading company headquartered in Dubai, with its sister company, Passron Enterprises Limited, based in Lagos, Nigeria.

We specialize in Agriculture, Oil & Gas, Petrochemicals, and International Commodity Trading. Since our expansion into West Africa in 2021, we have significantly increased the distribution of vegetable oil products across the region, reinforcing our commitment to quality and growth. Our agricultural supply chain includes fertilizers (Urea, NPK), seeds, and agrochemicals, with a notable export of 120,000 MT of Urea from the Dangote Fertilizer Plant so far this year and currently exporting over 2 Million Liters of PMS (50ppm) to West Africa.

In petrochemicals, we actively trade Polyethylene (PE), Polypropylene (PP), Ethylene, and catalysts, catering to key global markets. Strengthening our global presence, we have maintained a strategic distribution partnership with Interkara, one of Europe's largest petrochemical trading companies based in Germany, since 2007. This collaboration allows us to leverage two strategically located warehouses in Belgium and Italy (each with a 20,000 MT capacity), enhancing our market reach in Europe, Turkey, and South America, which collectively demand approximately 9,000,000 MT of various Polypropylene (PP) products annually.

As we continue to expand, we seek to strengthen our partnership with Vinmar, ensuring a sustainable supply chain and increased market competitiveness.

O U R J O U R N E Y

# PASSRON

## Company Formation

Passron Enterprises Limited incorporated as a domestic trading company in Nigeria

*Supply of hundreds of Sharp sand to Dangote Refinery work project*

2013



2016-19



## Strategic Partnerships

First partnership with Mochor Ker Group  
Chartered our first Urea vessel

2021



## Market Expansion

Completed first shipment of vegetable oil into West Africa

*Beginning of regional agricultural trade*

2024



## Global Growth

- Established Passron International FZCO in Dubai
- Imported 5,000 CNG kits into Nigeria
- Expanding CNG with 4 conversion centers
- Establishment of More CNG stations and Skids.
- Strategic offtake Partnership with Interkara.

# PASSRON

## Our Purpose



To create value for our partners and customers, building long term relationships with a commitment to quality and integrity, ensuring best industry practices.

## Our Vision



### AS PASSRON INTERNATIONAL FZCO

To be a trustworthy, leading global brands, known for quality and integrity, and committed to the best industry practices.



### AS PASSRON ENTERPRISES LIMITED

To be among the trustworthy, leading domestic and regional players in trading and manufacturing across the energy and agriculture sectors, upholding quality and integrity, practicing the best industry standards, and adding value to our customers, our nation, and the continent of Africa.



### AS A GROUP

To become a conglomerate with a global footprint in the trading world, known for quality and integrity, and committed to the best industry practices and adding value to our customers, our nation, and the continent of Africa.

CORE VALUES

# PASSRON



## Excellence

We strive to be number one. In everything that we do, we search for excellence.



## Entrepreneurial

We embrace innovation and creative thinking to solve problems and find new opportunities.



## Trust

We build long-lasting relationships based on reliability, honesty, and mutual respect.



## Integrity

We uphold the highest ethical standards and transparency in all our business dealings.



## Resilience

We adapt, overcome challenges, and persist in achieving our goals despite obstacles.

# PASSRON TRADING PORTFOLIO

PASSRON offers a comprehensive portfolio of high-quality products and services across energy, agriculture, and industrial sectors, serving global markets with excellence and reliability.

## ENERGY



### Petroleum Products

- Gasoline (PMS) 10PPM, 50PPM
- Diesel (AGO)
- Kerosene (DPK)
- Jet Fuel (ATK)
- RCO
- Crude oil
- Fuel Oil (LPFO, HPFO)
- LNG
- Napththa
- EN590 10PPM
- LPG
- Refinery Catalyst
- Oil Block Advisory Services

## CLEAN ENERGY



### CNG Solutions

- CNG Cylinders
- CNG Kits
- CNG Conversion Stations
- CNG Retail Centers
- Advisory Services for CNG

### Petrochemicals

- Polypropylene (PP)/catalyst
- Polyethylene (PE)
- Granular Sulphur
- Lump Sulphur

## AGRICULTURE



### Fertilizers

- Prilled Urea
- Granulated Urea
- NPK: Wet blend and Dry Blend
- Mono Ammonium Phosphate (MAP)
- Di Ammonium Phosphate (DAP)

### Metals & Minerals

- Gold Ore
- Refined Gold
- Cement (Building)

## COMMODITIES



### Sugar & Commodities

- ICUMSA 45
- ICUMSA 150
- ICUMSA 180
- ICUMSA 200
- ICUMSA 600-1200

### Containers & Services

- Recycling and scrap containers
- 20ft containers
- 40ft containers

## AGRICULTURE



### Agro Products

- Hibiscus Flower
- Ginger
- Cashew Nuts
- Raw Peanuts
- Gum Arabic
- Maize
- Soya Beans
- Sesame Seeds

## FOOD



### Dairy Products

- Milgro FCMP
- MILGRO SMP
- Milgro FFMP

## FOOD



### Vegetable Oil

- Palm Olien Cp8
- Palm Olien CP10
- Premium Quality Vegetable Oil
- Retail and Industrial Packaging

## PARTNERS



### Global Trade Network

Strong partnerships with multinational companies across continents, providing reliable supply chains and trade finance solutions.

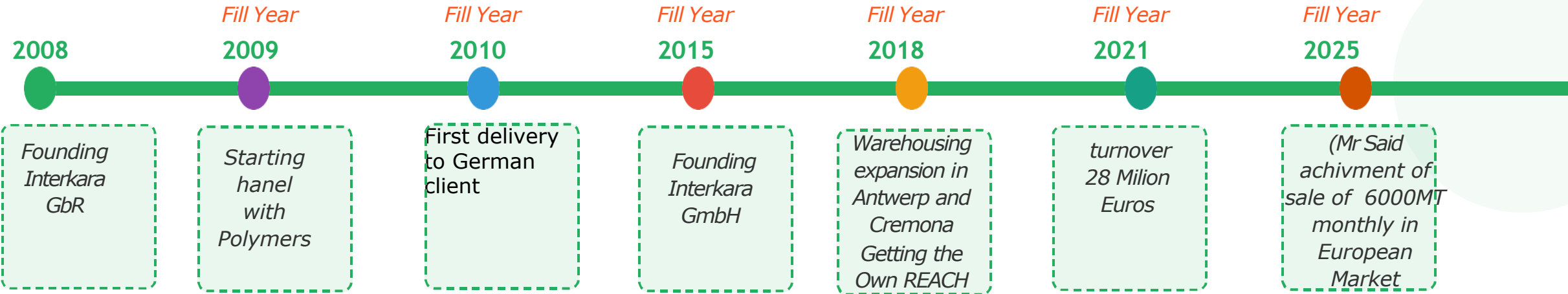
# PP PRODUCTS AND SPECIFICATION

**Polyethylene (PE)( LDPE HDPE LLDPE,  
EPS in quantity of monthly 10000MT)**

| PPH       | MFI | Quantity in MT |
|-----------|-----|----------------|
| Raffia    | 3   | 750 to 1500    |
| Raffia    | 4,5 | 450 to 750     |
| Injection | 25  | 350 to 1000    |
| Fiber     | 35  | 350 to 1000    |

# INTERKARA History & Milestones (1998-2025)

💡 **Note to Mr Said:** Please complete this timeline with specific years and milestone details for INTERKARA from its founding in 1998 through the transition into PASSRON International.



## Key Historical Achievements

### European Market Development

List of key European markets entered and developed our key markets are Germany , Italy, Spain Poland, Austria, Czech Republik and france

### Infrastructure Investments

Our warehouse facilities are in Antwerp/ Belgium and Ctemona/ Italy

# PASSRON

PASSRON's international footprint spans **24+ countries** across multiple continents, establishing us as a truly global trading company



## Africa

Nigeria, DRC, Kenya,  
Djibouti, Cameroon, The  
Gambia, Ghana, Zambia,  
Mali, Egypt, Togo, South  
Africa, Ivory Coast

## Middle East

Jordan, Sudan, Turkey,  
United Arab Emirates

## Americas

Brazil, Argentina, Peru,  
United States

## Asia

India, China, Malaysia,  
Indonesia

## Europe

United Kingdom, Germany

# Certification

## Regulatory & Quality Compliance



### EU REACH Compliance

Registration, Evaluation, Authorization of  
Chemicals

[we have our own REACH registrations of  
Ethylene, Polypropylene and Butene 1]



# Polypropylene Focus & Specifications

Polypropylene (PP) is a versatile thermoplastic polymer with exceptional chemical resistance, high melting point, and mechanical properties. As a key product in our portfolio, we focus on premium PP grades across various applications and industries.

## Technical Specifications & Volume Targets

|           |     |                            |             |                                        |
|-----------|-----|----------------------------|-------------|----------------------------------------|
| Raffia    | 3.0 | Packaging, Woven Bags      | 750 - 1,500 | High tensile strength, UV resistance   |
| Raffia    | 4.5 | Tapes, Ropes, Nets         | 450 - 750   | Balanced stiffness/impact properties   |
| Injection | 25  | Consumer Goods, Containers | 350 - 1,000 | Excellent flow, good rigidity          |
| Fiber     | 35  | Textiles, Nonwovens        | 350 - 1,000 | High flowability, fine fiber formation |

# Our Competitive Advantages

## PASSRON-INTERKARA Strategic Strengths



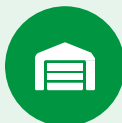
### Strategic Off-take guaranty

We are prepared to extend Vinmar a strategic off-take guaranty: we will maintain an uninterrupted, year-round supply of the agreed volumes.



### European Market Expertise

Established INTERKARA partnership since 2007 provides deep European market knowledge and established customer relationships in key growth regions.



### Premium Warehousing Infrastructure

Two dedicated strategic warehouses in Belgium and Italy, each with 20,000 MT capacity, enabling rapid response times and consistent supply across European markets.

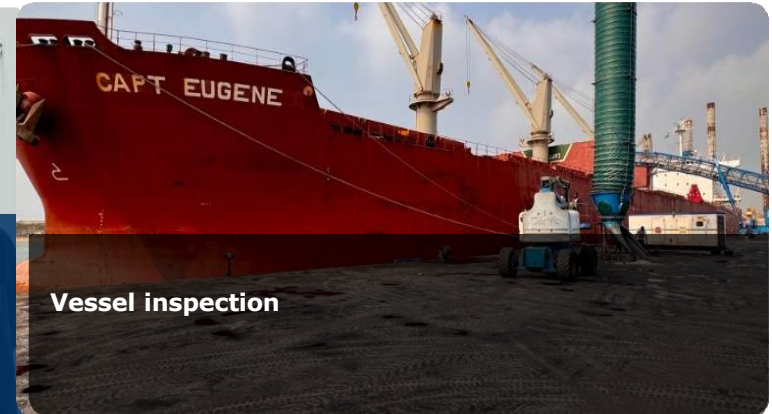


### Established Market Relationships

Strong network of customers in Europe, Turkey, and South America with deep regional expertise in key polypropylene application markets.

# PASSRON GALLERY

## Dangote Petrochemical Visit



# OUR STRATEGIC PARTNERS

PASSRON collaborates with industry leaders and trusted organizations to deliver excellence across our operations. These strategic partnerships enhance our capabilities and ensure reliable service delivery to our clients.



Dangote Industries Limited



Interkara GmbH



Uralchem Group / Food Security Solutions



Borkir International



Dansa Holdings



SAGAS



Federal Government of Nigeria - Presidential CNG Initiative



Dan Hydro



Oriental Foods



Pacific Interlink SBN



MSD Global Services Limited



Sinocleansky

# CONTACT US

## Thank You

For further information or to discuss potential collaboration opportunities, please don't hesitate to contact us.

## Get In Touch



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## Our Offices



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